



THETRAINLINE.COM RENEW THREE YEAR CONTRACT WITH HILLGATE TRAVEL

Leading online rail retailer thetrainline.com has been re-appointed by Hillgate Travel, the UK's largest independent travel management company, for the booking and fulfilment of all national rail tickets purchased by the organisation for a further three years.

Renewal of the £1million contract will see Hillgate Travel continue to use 'Trainline Connect' thetrainline.com's API (Application Program Interface) to integrate rail content into its propriety online self booking tool, FreeWay, giving its agents and corporate customers a familiar interface and a seamless booking experience.

In addition Hillgate will continue to benefit from the widest range of ticket delivery options including; 'Ticket on Departure' at over 900 stations, a choice of payment facilities and clear fare display that allow corporate customers to save an average of 43 per cent by buying in advance compared to buying the same journey at the station on the day of travel.

Ian Cairns, Head of Distribution at thetrainline.com said

"This renewal continues to show our strength of product in the travel management market and highlights the successful relationship we've had with Hillgate over the last 5 years. We look forward in continuing to provide Hillgate with a seamless, integrated train travel booking solution."

Mark Bull, IT Director at Hillgate said

"We believe in loyalty to suppliers and Trainline provides us with a true relationship at all levels. We are constantly approached by other suitors but in our view none can compare with Trainline's ability to tailor the product to meet our very specific demands and then allow us to tailor those changes to individual customer needs.

Most importantly they conduct business with honest appraisals - when they say they will deliver something it happens and is not simply "sometime in Quarter 3"!

Ends

Note to Editors

For further information please contact Rebecca Salter PR manager at thetrainline.com on 0203 128 2234 / 0753 879 1174

About thetrainline.com

thetrainline.com is the leading UK rail ticket retailer and rail ticket information provider, offering fast and easy access to timetables, fares, reservations and tickets through its Internet site and contact centre operations in the UK train travel sector. In addition to its own website, www.thetrainline.com, it operates retail websites for 15 Train Operating Companies who sell rail tickets online, as well as providing a rail business travel service direct to a number of blue chip corporations and travel agents.

About Hillgate Travel

Established in 1983, Hillgate Travel is the UK's largest independent travel management company, catering to the quality demands of the City market. Its client portfolio includes investment banks and financial services organisations. The company's 170 staff are based in High Wycombe, Newport and its London headquarters. In addition to travel management, Hillgate Travel operates, Hillgate Solutions, a wholly owned specialist event management company, passport and visa and airport meet and greet services.